



aarav
software services pvt ltd



Microsoft
GOLD CERTIFIED
Partner





QBIT— People Management Software

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QBIT



KNOW more about QBIT



01





KNOW more about QBIT

Aarav Software Services Pvt. Ltd. is a strategic software developer leveraging the latest technologies to generate unique software solutions for accelerating corporate process management in a fast-paced economy. With a team that architects groundbreaking business solutions, Aarav Software helps businesses with holistic resource planning solutions.

In making customer-centric endeavors, Aarav Software has merged the distinct functions of a professional company into a single package, QBIT - the people management software.

Created with the goal of making business operations run as smoothly as desired, QBIT encompasses all modules that make up the core of business management. The modular structure of the software allows a company to demand customization, addition, or even deletion of modules, as per its needs. With a flexible architecture and dual modes for data storage – cloud and on premise - QBIT enables an organization to:

- consolidate its discrete domains on a single platform
- acquire real-time results from various business operations
- reduce redundant tasks and save time
- standardize all processes and workflow
- automate human resource management
- synchronize an organization's overall working

For more details contact us



ROLE of QBIT in your organization

02

ROLE of QBIT in your organization

An enterprise, no matter how big or small, requires technology to bridge the gap between business processes and manual labor. From improved hiring techniques to simplified critical business processes, a people management software like QBIT single-handedly carries out all functions, empowering both the workflow and the workforce. Considering all divisions of a company, people, and processes, QBIT has been designed to cater to your needs, in response to your demands.

With an intuitive user-interface, easy navigation, secure data protocols, and the freedom to configure the software as per a company's requirements, QBIT offers independent modules for every department in an organization:

CRM

Along with the capabilities of a conventional client-company relationship software, the stand-alone CRM module in QBIT:

Fosters personalized client engagement

- easy onboarding of new clients
- maintains directories of all existing and new clients
- offers insights for enhanced client relationships

Facilitates sales force automation

- tracks delivery services at every touchpoint
- logs all product details traded with every client
- records client proposal details with updated statuses

Elevates team productivity

- fosters upselling and cross-selling with analytics
- unifies multiple teams involved in client services
- improves performance by reviewing past sales



For more details contact us

HRMS

The HRMS module is a cohesive unit for all administrative functions of the human resource department in a business. The HR management module of QBIT:

Cultivates competent work environment

- elevates cross- team collaboration
- allows task assignment and reporting
- permits employers to access self-records
- defines annexures and company policies

Automates employee maintenance

- maps individual employee shifts for marking billable hours
- generates salary slips and income tax declarations
- notifies approvals, permissions, and announcements
- monitors employee timesheets and attendance
- automates leave applications and travel requisition

Analyzes in-house team performance

- elevates goal setting and tracking methods
- curates employee evaluation reports
- enables sharing of reports and performance analysis



Purchase

Right from order requisition to payment tracking, the Purchase module in QBIT pools all aspects of purchase order management and:

Unifies multiple commerce processes

- documents invoices and bills
- authorizes purchase and its specifications
- lists purchase specifications

Accelerates sourcing operations

- alerts for real-time inventory updates
- supervises status of each purchase
- enforces agile requisition and order placement



SALES

The sales module unifies all billing and inventory management tasks for coordinated trade between a company and its customers. To ensure transparency in billing and payment tracking and management, QBIT:

Improvises retail transactions

- Automates invoicing and billing
- Carries out real-time payment tracking
- Alerts for due dates and reminders

Automates sale procedures

- Centralizes inventory status
- Supports email alerts and notifications for payment
- Generates product POCs for clients

Conducts client analysis

- Indicates next-step measures from previous sales
- Grades clients based on previous payment history
- Offers insights based on customer performance reviews



ASSET MANAGEMENT

Along with consolidating all purchase and asset information, the asset management module:

Reinforces real-time asset control

- monitors life-cycle for every asset
- maintains inward material registers
- handles employee requisition details

Tailors comprehensive vendor databases

- assists in one-time vendor registration
- lists all vendor-asset relations
- manages requisition queries and responses

Enforces asset knowledge

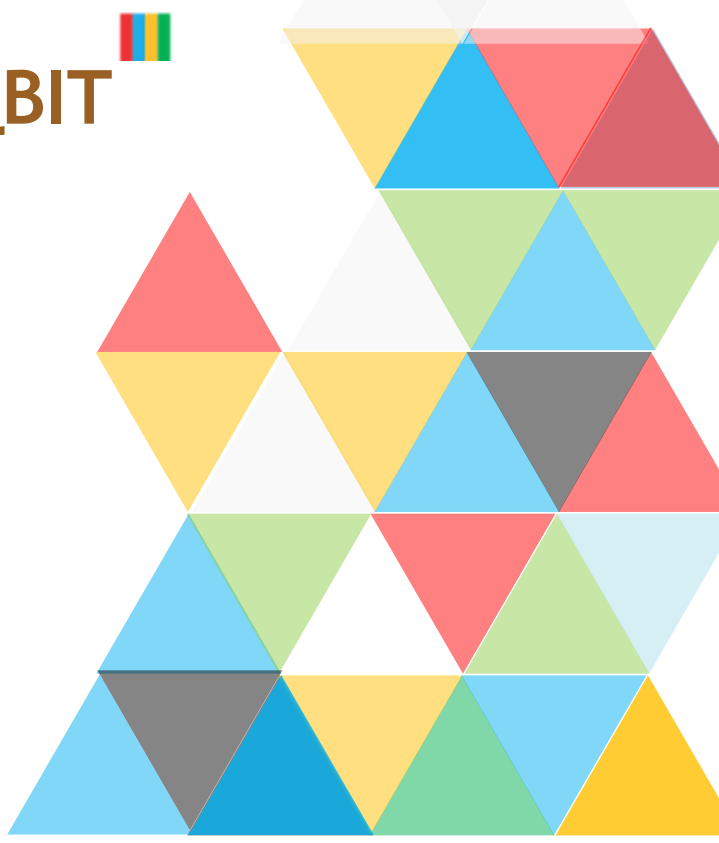
- allows for unlimited asset entries
- creates new asset groups and categories
- updates license agreements on assets
- notifies license expiration or renewal of assets
- alerts contract expiration dates














REAP the benefits of QBIT 

03



REAP the benefits of QBIT

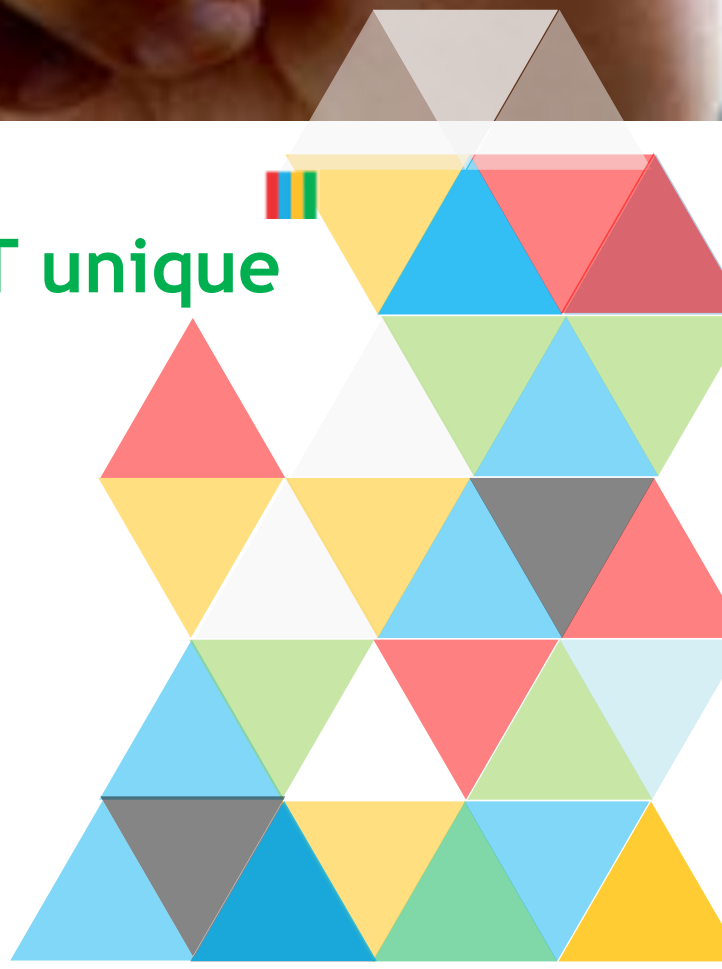
<p>Secure your data</p>  <p>Secure all your data with 6 levels of encryption and additional security measures like access name, password, and URL encoding.</p>	<p>Select a data storage platform</p>  <p>Choose a data storage platform that you're comfortable with. QBIT is available as both on cloud, as well as, on premise version.</p>	<p>Improve inter and intra-team collaboration</p>  <p>Improve co-ordination between and within teams with seamless import/export of information using QBIT, allowing for efficiency within the organization.</p>
<p>Automate recurring tasks</p>  <p>Automate recurring tasks, like notifying employees about company policies, vendor registration, and registering and updating product details to avoid redundancy and to save time.</p>	<p>Enrich customer relations</p>  <p>Enrich client-company relationships with reports and statistics that offer transparency, and forecast client needs and requirements.</p>	<p>Customize as per the company requirements</p>  <p>Customize QBIT to have only the required modules in it and pay only for what you use.</p>
<p>Exercise control over multiple tasks</p>  <p>Exercise control over multiple aspects of your trade, such as order requisition, proposal status, payment updates, and shipment tracking, using a single dashboard.</p>	<p>Digitize reports and documentation</p>  <p>Digitize and curate sales reports, trade invoices, and employee documentation for error-free paperwork.</p>	<p>Integrate information</p>  <p>Integrate all business information, employee details, client and vendor data, asset inventory, in a single, easy to navigate platform for effortless data accessibility.</p>

For more details contact us





Find what makes QBIT unique

04



Find what makes QBIT unique

<p>Subscription based model</p> 	<p>Unbounded user limits</p> 	<p>6-level data security</p> 
<p>Additional SSL implementation</p> 	<p>Client access licenses</p> 	<p>Customized dashboard</p> 
<p>Efficient post-sales support</p> 	<p>Unique encryption-based access</p> 	<p>Secure password encryption</p> 
<p>Intuitive & user-friendly layout</p> 	<p>In-context team collaboration</p> 	<p>Hassle-free data entry and management</p> 
<p>Tag based segmentation</p> 	<p>Extensive data accessibility</p> 	<p>Timeline management</p> 

For more details contact us

A blue grid background with various white icons representing technology: a circular arrow, a smartphone, a floppy disk, a server rack, a Wi-Fi symbol, a bar chart, a fingerprint, a code symbol (</>), a gear, a server rack, and a microchip.

Technical QBIT

Tech required for using QBIT 

05

Tech required for using QBIT

Software Used	Description
Operating System	Windows, Mac or Linux
Web Browser	All industry standard web browsers (Internet Explorer, Mozilla Firefox, Google Chrome, Apple Safari)
Web Server Requirements	Apache Web Server
PHP Version	For MySQL Editions, PHP 5.3 or above with PHP XML extension enabled. PHPMYADMIN 4:4.5.4.1
Database	MySQL 4.1
GIT	git version 2.7.4

Hardware Requirements (On Premise)	Hardware Requirements (On Cloud)
<p>System (Mouse, Keyboard, Monitor etc.)</p> <p>RAM (minimum of 8GB to 16GB)</p> <p>Processor (i3 or newer)</p> <p>HDD (minimum 1 TB)</p> <p>Internet connection required [Wi-Fi dongle or Lan wired]</p>	<p>Intel E3-1220v3</p> <p>3.10 GHz Quad Core</p> <p>4 GB RAM</p> <p>1000 GB HDD in RAID 1</p> <p>1 TB Transfer</p> <p>2 Free IPs</p>






Read what client feels about
QBIT

06





Read what clients feel about QBIT

Customer Relationship Management system can change the way we run our business. And it did! QBIT's CRM has features that take care of all our business needs and traverse across our customer needs too.

Rajasthan Education Trust (RSET)

We are satisfied with Aarav Software when it comes to employee engagement and timesheets. It has been the best, and we recommend Aarav

Angel Broking

I have been impressed with the company's (Aarav Software Services Pvt. Ltd.) knowledge base, professionalism, and technical competency.

Roper Chemicals Pvt. Ltd

Our work with the team at Aarav in the implementation of QBIT applications is beginning to show results. They managed to understand issues critical to our operations within this highly regulated industry.

Rohel Chemicals & Compound Pvt Ltd.

Overall, we are happy and satisfied with the features, usability and performance of QBIT integrated suite of applications and excellent after sales support.

UNV

CONTACT US TO GET YOUR BUSINESS FUTURE READY



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